



Since 2020, Deutsche Windtechnik has been offering the Swedish Enercon market new service opportunities.

CHALLENGING BUT SUCCESSFUL – FIVE YEARS OF DEUTSCHE WINDTECHNIK IN SWEDEN

SHAPING MAINTENANCE AS AN INTEGRAL PART OF THE ENERGY TRANSITION

The wind energy market in Sweden is very dynamic. Wind energy has proved to be one of the energy source that can be built the fastest and at the lowest price, making it possible to achieve the energy transition by 2040. Approximately 20 percent of Swedish electricity currently comes from wind energy, and the trend is rising. As the number of turbines has increased, so has the need for maintenance that is high-quality but still has a lower cost. In addition to the right service strategy, the availability of qualified personnel also has significant influence over the success of maintenance.

Deutsche Windtechnik focuses on providing comprehensive maintenance for a wide range of turbine technologies, and this has enabled the globally positioned service provider to establish its presence in the Swedish service market over the past five years. As a result, the service market has changed. It has moved away from the monopoly of large manufacturers and towards more competition. "Five

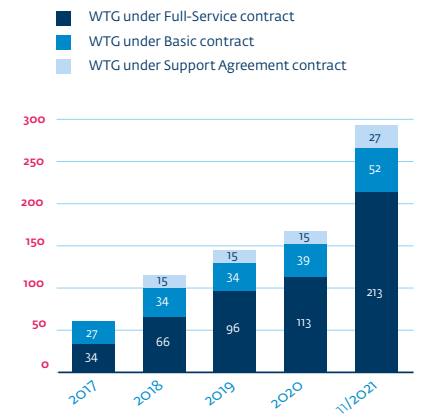
years of independent service in Sweden: We're actually quite proud of that. We are also grateful that the cooperation with our customers and partners has developed so well. Together, our goal is to promote wind energy in the renewable electricity mix in Scandinavia, and this creates a strong bond between us," said Linus Stuesson, Managing Director of Deutsche Windtechnik AB.

“From day one basic to full-service contracts”

"One of our major advantage is that we operate closely with our experienced technical competence centres within the company group. From day one we were able to offer a comprehensive range of services: from basic contracts to full-service contracts." Combining the service for different turbine technologies in certain regions enables us to achieve better availability. It is also very important to take the individual interests of the wind farm owners into account. This allows us to achieve added value for everyone."

LATEST NEWS

INCREASE IN TURBINES AT DEUTSCHE WINDTECHNIK AB



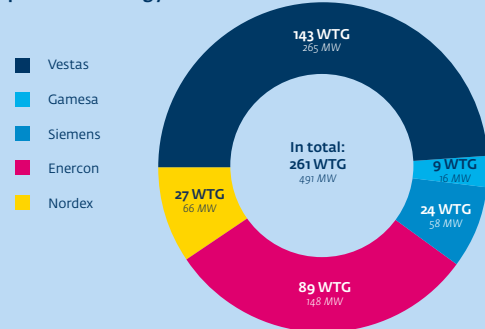
DEUTSCHE WINDTECHNIK'S SPIRIT UP CLOSE

Our YouTube channel is also growing and flourishing: it continuously attracts visitors with new publications from Deutsche Windtechnik's world of wind turbine maintenance. Take a look around to find information as well as inspiration, or simply let us entertain you for a bit. We look forward to having many visitors!

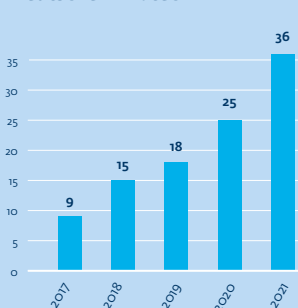


MULTI-BRAND PORTFOLIO AND EMPLOYEES

Number of turbines and MW under contract per plant technology



Growth of employees at Deutsche Windtechnik AB



KEY DATA Deutsche Windtechnik in Sweden

- Multi-brand specialist for independent maintenance of wind turbines
- Services: Basic and full maintenance, repairs, expert reports, QHSE, project support, consulting and much more
- System expertise: Vestas, Enercon, Siemens, Gamesa, Nordex.
- Currently close to 300 wind turbines under service contracts
- 8 service locations

Deutsche Windtechnik AB is the Swedish country unit of Europe's largest ISP, Deutsche Windtechnik AG. Worldwide, the group employs more than 2,000 people and manages over 7,000 wind turbines under fixed maintenance contracts, both onshore and offshore.

ORGANISATIONAL STRUCTURE

STRENGTHENED, IMPROVED STRUCTURES

Between January 2021 and now, Deutsche Windtechnik AB added no less than twelve new employees in different parts of the business. Among others, we have strengthened the Swedish organisation with two new Area Supervisors. They are responsible for planning and follow-up of services in their regions. This change allows us to get closer to our technicians and customers and to maintain high quality and flexibility throughout the organisation as we grow.

New service teams are located in Årjäng, Hörby and Uddevalla. In Landvetter we have appointed a new unique safety team that focuses on providing maintenance for lifts at our customers' wind turbines around Sweden. Clas Carlsson continues to be responsible overall as Head of Operations. The technical side has also been strengthened by David Thorsson, who is now responsible for second level support in Varberg together with Johan Nyman.

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INTERVIEW

HIGH STANDARDS AND INCREASED AVAILABILITY

Rabbalshede Kraft is a leading operator in renewable energy in the Nordic region. During the last three years, Deutsche Windtechnik has been in charge of O&M for a number of Rabbalshede's wind farms with Vestas, Enercon and Nordex turbine technologies. We asked Lars Jacobsson, Operations Manager at Rabbalshede Kraft, about his vision for the future and the quality of the cooperation.

What is the vision of Rabbalshede Kraft regarding wind energy?

Rabbalshede Kraft has long been an established player in wind power. Our driving force for sustainable and renewable energy led us to adopt a new vision in 2020: We shape tomorrow's energy. With that vision, we need to think bigger - beyond just wind power. Therefore, we have developed our offering in renewable energy, so that in the future we will be an equally established player in other renewable sources. Today, for example, we work with both solar and green hydrogen to supplement wind power and make electricity production even more efficient.

Why did Rabbalshede choose an ISP for the O&M of their wind projects?

The choice of service provider is based on cost, quality and safety to suit each wind farm. ISPs and OEMs are valued based on the same criteria.

What is the defining factor in the cooperation with Deutsche Windtechnik in particular?

As Deutsche Windtechnik is manufacturer-independent, we can use Deutsche Windtechnik to provide service for several of our wind farms, which facilitates contact routes and administration. Deutsche Windtechnik has proven that it maintains a high standard and has increased the availability of our wind farms. We feel safe working with Deutsche Windtechnik.

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